



JENTJENS
specialists in oriented handling®

VIZIONCORE SOLUTIONS PROVIDE JENTJENS
WITH COST EFFECTIVE BUSINESS CONTINUITY

vizioncore™

THE SITUATION

Jentjens' current production servers were outdated and continuity was becoming more and more crucial. In conjunction with these issues, Jentjens ICT environment consisted of several servers with multiple tasks and no redundancy. As Jentjens is becoming more and more a 24x7x365 company, downtime is extremely costly for them and so they required a more comprehensive solution than just replacing the hardware.

THE SOLUTION

The implementation of VMware Foundation for the virtual infrastructure platform and Vizioncore vEssentials (vRanger Pro™, vReplicator™ and vCharter™) to provide business continuity enables Jentjens to run 7 virtual servers on the 2 physical servers and have a comprehensive business continuity solution.

THE RESULTS

"I estimate that the combined VMware/Vizioncore SMB solution will save Jentjens a lot of money in the first year of implementation due to increased uptime and availability and reduction in server maintenance."

Martien van Griensven
Chief Financial Officer
Jentjens

"As we specialize in automation of manual processes, it is close to our hearts to be able to automate as many of our IT processes as possible. vEssentials from Vizioncore provides us with the ability to automate our backups with vRanger Pro, have a cost effective DR solution with vReplicator and continuous monitoring of our environment with vCharter. We have an enterprise-class business continuity solution at an SMB price."

Mr Martien van Griensven, Jentjens Machinetechniek BV

THE SITUATION

Jentjens Machinetechniek BV is a specialist in machinery for the automation of, otherwise manual, production activities, where client-oriented and market-oriented systems are developed, assembled, installed on location, maintained and serviced as required. Their customers cover a wide range of market segments, such as the medical, automotive and consumer goods industries; in addition they specialize in automated applications for the food industry and greenhouse horticulture. As an internationally-operating company, Jentjens Machinetechniek BV is known by the keywords ORIENTED HANDLING.

Jentjens' current production servers were outdated and continuity was becoming more and more crucial. In conjunction with these issues, Jentjens ICT environment consisted of several servers with multiple tasks and no redundancy. As Jentjens is becoming more and more a 24x7x365 company, downtime is extremely costly for them and so they required a more comprehensive solution than just replacing the hardware. Their ICT partner, BSU, advised Jentjens to move to a virtualized ICT environment to reduce the number of physical servers from 7 to 2. Jentjens is classified as an SMB company, but they required an enterprise-class Business Continuity solution at an SMB price.

THE SOLUTION

BSU advised the implementation of VMware Foundation for the virtual infrastructure platform and Vizioncore vEssentials (vRanger Pro, vReplicator and vCharter) to provide business continuity. This now enables Jentjens to run 7 virtual servers on the 2 physical servers. Jentjens is running Fileservices, Mailservices, Database Services, CRM services and Test servers on HP Proliant servers in their primary location in Veghel (The Netherlands) with a disaster recovery site at currently at the same location but soon to be placed elsewhere.

"I have been impressed by the knowledge of BSU in advising Jentjens on a virtualised ICT environment and even more impressed by the flexibility and ease of use of Vizioncore's vEssentials solution. When we do have to recover a virtual server, for whatever reason, having vRanger and vReplicator in place means I never have less than 15 minutes old data and I can recover it within a matter of minutes." Says Martien van Griensven at Jentjens, Chief Financial Officer. He continues, "I estimate that the combined VMware/Vizioncore SMB solution will save Jentjens a lot of money in the first year of implementation due to increased uptime and availability and reduction in server maintenance."

THE RESULTS

With the combination of VMware Foundation and Vizioncore Jentjens has a cost effective solution for an SMB company with guarantees for fail-over, continuity and uptime. Even the dependency of the server location is bypassed with the use of a standby server, provided by Vizioncore.

"As we specialize in automation of manual processes, it is close to our hearts to be able to automate as many of our IT processes as possible. vEssentials from Vizioncore provides us with the ability to automate our backups with vRanger Pro, have a cost effective DR solution with vReplicator and continuous monitoring of our environment with vCharter. We have an enterprise-class business continuity solution at an SMB price," concluded Mr Martien van Griensven.



BSU offers innovative solutions in the field of ICT as a business partner of brands such as IBM, HP, Microsoft, VMware, Vizioncore and Citrix for the business to business market and government. We strive to lower ICT cost and to raise the ICT revenue. Our core activities are oriented towards the advisement, implementation and servicing of stable network infrastructures. BSU is specialized in solutions for continuity, fail-over, consolidation, business access, data management and connectivity. www.bsu.nl



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