

Draft Press Release



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VIZIONCORE OFFERS vOPTIMIZER WASTEFINDER AS FREWARE

End users invited to find over-allocated or unused virtualized storage and win up to \$5,000 in the “Cash for LUNkers” Contest

VMworld, San Francisco, Booth #1402 September 1, 2009 – Vizioncore Inc., the market leader in [virtualization data protection and management solutions](#), today announced that vOptimizer Pro’s space and alignment scanning and reporting capabilities will now be available as a new freeware product called vOptimizer WasteFinder. VMware customers will be able to use vOptimizer WasteFinder to search for over-allocated virtual storage and to immediately see the potential savings available from reclaiming this space. Individuals that download the free software are also invited to enter the “Cash for LUNkers” contest in which entrants with the largest amounts of wasted storage reported can win up to \$5,000.

Vizioncore customers worldwide have been using vOptimizer Pro to drastically reduce wasted virtual storage, typically an area in which businesses have little or no transparency or control. Once found, over-allocated storage can be reclaimed and reused by other virtual machines or other physical infrastructure. Businesses that have never considered themselves at risk of excessive storage waste can now easily and quickly download vOptimizer WasteFinder for free and reveal the true picture.

The tool also detects problem areas such as virtual machines that are not 64k aligned, which leads to poor I/O performance. Vizioncore’s initiative to offer free tools that accelerate virtualization adoption started earlier this year with the launch of the Virtualization EcoShell Initiative (VESI). Virtualization EcoShell focuses on script-based VM administration, providing a powerful personal productivity solution to VM administrators.

“Effective virtual storage allocation is an area that businesses continue to struggle with,” said Steven Paravola, Vizioncore Product Marketing Manager for vOptimizer WasteFinder. “By offering vOptimizer WasteFinder for free, Vizioncore is allowing businesses to quickly determine whether they have properly allocated their virtual storage, and if not, instantly see

the potential savings of reclaiming wasted space. For example, one customer recently reported finding over 67 Terabytes (TB) of over-allocated storage, which had cost them more than \$1 million USD to purchase. Once users have identified issues with storage allocation, they can purchase vOptimizer Pro to quickly realize huge savings.”

With a download and set-up time of approximately 15 minutes, vOptimizer WasteFinder can be run by any VMware customer. Downloaders are also invited to enter the “Cash for LUNKers” contest, which will reward entrants that report the most wasted storage with up to \$5,000 in prizes. To enter, users must:

- a) Download and install vOptimizer WasteFinder
- b) Run “Wasted Storage Scan”
- c) E-mail the results to Vizioncore

vOptimizer WasteFinder can be downloaded for free [here](#), and additional product information is available [here](#). At VMworld 2009, visitors are invited to see both solutions in action alongside other Vizioncore free and commercial products at booth #1402.

Vizioncore is also announcing additional free editions of their products including vConverter SC and vControl multi-hypervisor management. To learn more details and begin using these products today, please visit www.vizioncore.com/free.

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About Vizioncore Inc.

Founded in 2002 and headquartered in Hoffman Estates, IL, Vizioncore Inc. is a fully owned subsidiary of Quest Software (NASDAQ: QSFT), a leading systems management vendor. Vizioncore’s operations span the Americas, EMEA, Asia and Australia. The company’s products provide server virtualization management solutions that help customers protect, control and manage their IT systems while allowing them to extract the maximum return on their investment in virtualization. Vizioncore’s products are built from the ground up to support virtual environments with none of the legacy encumbrances of products built for physical servers. Over 18,000 organizations around the world, from SMBs to large-scale enterprises, use Vizioncore’s products. Vizioncore operates independently and distributes its

products through an extended partner network of 2,200 value-added resellers worldwide. For more information, please visit www.vizioncore.com or www.vizioncorum.com, the official blogging site of Vizioncore Inc.

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